

# ALEX MINTZ

## CURRICULUM VITAE

January 2016

Head of the Institute for Policy and Strategy (IPS),  
Chairman of the Israeli Political Science Association (2015-present)  
Chair, Herzliya Conference Series (2014 & 2015)  
Former, Dean, Lauder School of Government, Diplomacy and Strategy, IDC-Herzliya, Israel  
(2008 - 2014)

### PERSONAL INFORMATION

---

Date of Birth: April 2, 1953  
Marital Status: Married, four children  
Military Service: 1971-1974

### EDUCATION

---

Ph.D Political Science, Northwestern University, 1981  
M.A Political Science, Northwestern University, 1978  
B.A Political Science and Mathematics (minor), Tel Aviv University, 1977

### ACADEMIC POSITIONS

---

Dean, Lauder School of Government, Diplomacy and Strategy, IDC, 2008-2014  
Professor, Lauder School of Government, Diplomacy and Strategy, IDC, Israel, 2006-2014;  
Head, Institute for Policy and Strategy (IPS), IDC, 2013-present  
Director, Program in Political Psychology and Decision Making (POPDM), IDC  
Visiting Professor, Lyndon B. Johnson School of Public Affairs, UT (Fall 2013)  
Visiting Professor, Program on Negotiation and Conflict Resolution, Columbia University,  
Summer 2012  
Founder and Director, MA Program in Government, IDC, 2007-2009  
Founder and Director, MA with Thesis Program, Lauder School of Government, 2007  
2003-2005, Visiting Senior Fellow, UN Studies, Yale University  
2003-2004: Visiting Professor, Department of Political Science, Yale University  
2001-2002, Visiting Professor, Tel Aviv University  
1993-2005, Director, Program in Foreign Policy Decision Making, Texas A&M University  
1992-1993: Professor, University of Haifa, Israel  
1990-2006, Cullen-McFadden Professor of Political Science, Texas A&M University  
1986-1990, Associate Professor, Texas A&M University  
1986-1987, Senior Lecturer (with tenure), Hebrew University of Jerusalem  
1981-1986, Lecturer, Hebrew University of Jerusalem  
1981, Instructor, Northwestern University

## AWARDS

---

Distinguished Scholar Award, International Studies Association (Foreign Policy Analysis Section) 2005, for distinguished accomplishments and contributions to research

Karl Deutsch Award, International Studies Association 1993, given to the scholar under 40 who has made the most important contribution in the world to the study of International Relations and peace research.

Aaron Wildavsky Book Award, Policy Studies Association, 1997

Along with four Nobel Laureates in Economics (Professors Arrow, Sen, McFadden and Klein) named to the Advisory Board of the Center for Conflict Prevention and Management in Sydney, 2005

## SELECTED INVITED TALKS:

---

Harvard University, Princeton University, Columbia University, Yale University (twice), University of Connecticut (twice), Yale School of Management, LBJ, IDC

## EDITORIAL APPOINTMENTS

---

Editor-in-Chief, Political Psychology, 2010- 2015

Member, Editorial Board, American Political Science Review (2013-present)

Editor, The University of Chicago Press Book Series in Leadership and Decision Making in the International Arena. 2010-2012

Founding co-editor, Foreign Policy Analysis, 2004-2009

Associate Editor, Journal of Conflict Resolution, 2005-2009

Member, Editorial Board, International Studies Quarterly, 2009-2012

Member, Editorial Board, International Studies Perspectives, 2009-present

Member, Editorial Board, Foreign Policy Analysis, 2009-present

Member, Editorial Board, Advances in Political Psychology, 2013-present

Associate Editor, Research and Politics, 2013-present

Member, Editorial Board, Open Political Science Journal, 2009-present

Editor, Book Series on Advances in Foreign Policy Analysis, Palgrave Macmillan 2003-2010

Member, Advisory Board, Book Series, Contribution to Peace Science and Peace Economics (2014-present)

Member, Advisory Board, Mahatma Gandhi Institute for Conflict Prevention, India 2001-2004

Member, Governing Board, Korean Association of Public Policy, 2003-2005

President, Economist for Peace and Security (EPS)-Israel 1996-present

Distinguished Associate, Martin Institute, University of Idaho 1999-2007

Board Member, Center for Continuous Auditing, Mays Business School, TAMU, 2001-2004

Board Member, Military Studies Institute, 1986-1988

Senior Fellow, UN Studies, Yale University, 2003-2005

## PROFESSIONAL ACTIVITIES

---

Chairman, Israeli Political Science Association (2015-present)

Co-Chair, National Steering Committee, Israel Hope (the “Four Tribes”) project, with the blessing of the President of Israel (Rivlin)

Chair, Advisory Committee on Social Issues, HC 2014-2015

Member, National Committee on Open Government (2013-present)

Member, Karl Deutsch Award Committee, International Studies Association (2015)

Member, Executive Council, International Society of Political Psychology (2009-2015)

Member, General Council, International Society of Political Psychology (2009-2015)

Member, Ad Hoc Publication Committee, ISPP 2011

Chair, Karl Deutsch Award Committee, International Studies Association (2003)

Member, Nominating Committee, International Studies Association (ISA), 2001

Member, Ad Hoc Committee of the Foreign Policy Analysis section of the ISA, 2003-2004

Member, Quantitative International Politics Research Committee of the International Political Science Association 1999-2000

Member, Domestic Sources of Foreign Policy Best Paper Award Committee, APSA 1998

President, Foreign Policy Analysis Section, ISA 1997-98

Vice President, Foreign Policy Analysis Section, ISA 1996-1997

Chair, Senior Scholar Award Committee, Foreign Policy Analysis, ISA 1996

Chair, Alexander George Best Paper Award Committee, ISA 1995

Instructor, Normandy Study Abroad Program, Caen, France 1992

Symposium co-editor, Policy Studies Review, 1992

Advisor, International Labor Office (ILO), Geneva, Switzerland, 1986

## LIST OF PUBLICATIONS:

---

### 01. BOOKS:

1. **The Polythink Syndrome: U.S. Foreign Policy Decisions on 9/11, Afghanistan, Iraq, Iran, Syria and ISIS.** January 2016. (with Carly Wayne). Stanford University Press.
2. **Behavioral Political Science** (with Nicholas Valentino and Carly Wayne). Cambridge University Press (in preparation)
3. **Oxford Handbook of Behavioral Political Science.** (with Lesley Terris), Oxford University Press (in preparation)
4. **Understanding Foreign Policy Decision Making.** Cambridge University Press, 2010 (with K. DeRouen).

5. **Behavioral International Relations** (contract signed with the University of Chicago Press, with Brule and Redd).
6. **New Directions for International Relations: Confronting the Method-of-Analysis Problem** (co-editor, with Bruce M. Russett), Lexington Books, February 2005
7. **Multiple Paths to Knowledge: Methodology In Conflict Management and Conflict Resolution** (co-editor with Zeev Maoz, T. Clifton Morgan, Glenn Palmer, Richard J. Stoll), Lexington, 2004
8. **Integrating Cognitive and Rational Theories of Decision Making** (editor and contributor), Macmillan/Palgrave, 2003.
9. **Decision Making on War and Peace: The Cognitive-Rational Debate** (co-editor and contributor with N. Geva). Boulder, CO: Lynne Rienner Publishers, 1997.
10. **The Political Economy Of Military Spending in the United States** (editor and contributor) London: Routledge, 1992.
11. **Defense, Welfare and Growth** (co-editor and contributor, with Steve Chan) London: Routledge, 1992.
12. **The Politics of Resource Allocation in the U.S. Department of Defense: International Crises and Domestic Constraints.** Boulder, CO: Westview, 1988.

## 02. EDITOR OF REFEREED SPECIAL ISSUES OF JOURNALS:

Forum on Experimental Research in International Relations (with R. McDermott), *International Studies Quarterly*, June 2011 (co-editor and contributor)

Forum on Behavioral International Relations, for *International Studies Review*, 2007 (Editor and contributor)

Special Issue of the *Journal of Conflict Resolution* on the Polyheuristic Theory of Foreign Policy Decision Making, February 2004 (editor and contributor).

Symposium on Policy and Polyheuristic Theory of Foreign Policy Decision Making, *International Studies Perspectives* 2005 (contributor)

Symposium in *Policy Studies Review* 1992. (Co-editor, with G. Doron).

## 03. REFEREED PAPERS:

*14 publications in the five highest impact journals Political Science (American Political Science Review, American Journal of Political Science, and the Journal of Conflict Resolution), plus numerous publications in leading journals in other disciplines: the American Journal of Sociology (Sociology), Political Psychology (Psychology, Political Science), Interfaces (Operations Research), Public Budgeting and Financial Management (Public Management), Armed Forces and Society (Sociology), and Defense Economics (Economics).*

The Polythink Syndrome and Elite Group Decision Making. *Advances in Political Psychology*, January 2016 (with Carly Wayne)

The Polythink Syndrome at Camp David 2000. Forthcoming 2016 (with Shaul Mishal and Nadav Morag).

*Political Psychology*: Submissions, Acceptances and Downloads. *Political Psychology*, June 2015 (with Eli Mograbi).

Triads in International Relations: The Effect of Superpower Aid, Trade, and Arms Transfers on Conflict in the Middle East. *Peace Economics, Peace Science and Public Policy* (with Uk Heo, 2014)

Policy Perspectives on National Security and Foreign Policy, *Policy Studies Journal*, 2013 (with Steven B. Redd)

The Logic of Terrorist Leaders' Decisions, *Perspectives on Terrorism*, 2013 (with John Tyson Chatagnier and Yair Samban)

Experimental Approaches to International Relations. *International Studies Quarterly*, June 2011 (with McDermott and Yang).

Methodological Issues in Studying Suicide Terrorism, *Political Psychology*, 2009 (with David Brule)

Why Behavioral IR? *International Studies Review*, 2008

Can We Generalize From Student Experiments to the Real World in Military Affairs, Political Science and International Relations? (with S. Redd and A. Vedlitz). *Journal of Conflict Resolution*, October 2006

Tactical Prevention of Suicide Terrorism in Israel 2006. *Interfaces* (an Operations Research journal) (with Edward Kaplan and S. Mishal). November 2006.

What Happened to Suicide Bombings in Israel: Evidence from a Terror Stock Model (with E. Kaplan, S. Mishal and C. Samban) *Studies in Conflict and Terrorism* February 2005

Applied Decision Analysis: Utilizing Poliheuristic Theory to Explain and Predict Foreign Policy and National Security Decisions. *International Studies Perspectives* 2005

How Do Leaders Make Decisions? *Journal of Conflict Resolution*, 2004.

Foreign Policy Decision Making In Familiar and Unfamiliar Settings: An Experimental Study of High-Ranking Military Officers. *Journal of Conflict Resolution*, 2004.

Framing Effects in International Relations (with S. Redd) Special issue of *Synthese*, co-edited by Jack Levy and Ray Dacey, 2003

The Effect of Dynamic and Static Choice Sets on Political Decision Making: An Analysis Utilizing the Decision Board Platform. *American Political Science Review* September 1997 (with N. Geva, S. Redd and A. Carnes).

Theories of Budgetary Tradeoffs. *Public Budgeting and Financial Management* 1997 (with R. Stevenson).

Defense Expenditures and Economic Growth in The Middle East: The Indirect Link. *Journal of Peace Research* 1995 (with M.D. Ward, J. Cohen and R. Stevenson).

Defense Expenditures, Economic Growth and the "Peace Dividend": A Longitudinal Analysis of 103 Countries. *Journal of Conflict Resolution* June 1995 (with R. Stevenson).

The Noncompensatory Principle of Coalition Formation. *Journal of Theoretical Politics* 1995.

Mathematical Models of Foreign Policy Decision Making: Compensatory vs. Noncompensatory. *Synthese* 1994 (with N. Geva and K. DeRouen).

Why Don't Democracies Fight Each Other? An Experimental Study. *Journal of Conflict Resolution* 1993 (with N. Geva).

The Decision to Attack Iraq: A Noncompensatory Theory of Decision Making. *Journal of Conflict Resolution* 1993. Reprinted in G. Goertz and H. Starr. *Necessary Conditions*. Rowman Littlefield 2003.

The Political Incentive Explanation of Democratic Peace: Evidence from Experimental Research. *International Interactions* 1993 (with N. Geva and K. DeRouen).

The Experimental Analysis of the Conflict Processes Project: Preliminary Findings. *International Studies Notes* 1993 (with N. Geva)

Conceptual and Methodological Issues in Guns-Butter Research. *Policy Studies Review* 1992 (with C. Huang).

Guns vs. Butter: The Indirect Link. *American Journal Of Political Science* 1991 (with C. Huang).

Defense Spending and Economic Growth: The Externality Effect. *Defence Economics* 1991 (with C. Huang)

Defense Expenditures, Economic Growth and the Peace Dividend. *American Political Science Review* 1990 (with C. Huang).

The Political Economy of Military Spending in Israel. *American Political Science Review* 1989 (with M. Ward).

The Evolution of Israel's Military Expenditures: 1960-1984. *Western Political Quarterly* 1988 (with M. Ward)

Guns vs. Butter: A Disaggregated Analysis. *American Political Science Review* 1988.

The Conditional Probability Analysis of International Events Data. *American Journal of Political Science* 1988 (with P. Schrodt).

Electoral Cycles and Defense Spending. *Comparative Political Studies* 1988

The Evolution of Israel's Military Expenditures: 1960-1984. *Western Political Quarterly* 1988 (with M. Ward)

Electoral Cycles and Defense Spending. *Comparative Political Studies* 1988

Dynamics of Military Spending in Israel: A Computer Simulation. *Journal of Conflict Resolution* 1987 (with M. Ward).

Arms Imports as an Action-Reaction Process: An Empirical Study of Six Pairs of Developing Nations. *International Interactions* 1986

The Military-Industrial Complex: American Concepts and Israeli Realities. *Journal of Conflict Resolution* 1985. Reprinted in B.M Russett, H. Starr and R. Stoll (eds.), *Choices in World Politics*. Freeman 1989.

Military-Industrial Linkages in Israel. *Armed Forces and Society* 1985

Military Keynesianism in the United States: 1949-1976: Disaggregating Military Expenditures and Their Determination. *American Journal of Sociology* 1984 (with A. Hicks).

The Military-Industrial Complex: The Israeli Case. *Journal of Strategic Studies* 1983

Arms Exports as an Action-Reaction Process. *Jerusalem Journal of International Relations* 1986

Arms Production in Israel: Civilianization of the Military or Militarization of Society? *Jerusalem Quarterly* 1988

A Validation Study of Computer Simulation Models. *Conflict Management and Peace Science* 1983

Methodological and Theoretical Oversight in Military Keynesianism: Comment. *American Journal of Sociology* 1986 (with A. Hicks)

Defense Budgeting in the U.S.: An Empirical Explanation of Non-Incremental Procurement Spending. *State, Government and International Relations* 1983. (Hebrew).

#### 04. Recent Contributions to Handbooks and Encyclopedia

From Groupthink to Polythink: US Decisions in Iraq, *Handbook of Conflict Resolution* (Peter Coleman and Morton Deutsch, co-editors). Wiley. January 2014 (with C. Wayne)

Political Decision Making. *Oxford Handbook on Political Leadership* (Paul 't Hart et al, editors). (with David Brule), 2014

Political Psychology *International Encyclopedia of Political Communication*, 2014-2015, (with Julia Elad)

The Poliheuristic theory of Decision *Encyclopedia of International Studies Association*, 2012 (with Steven Redd)

Decision Making Models, *Encyclopedia of International Studies Association* (with David Brule and Karl DeRouen) 2012

#### 05. OTHER CHAPTERS

Israel's Policy Options. In Y. Alpher (ed.), *The Arab Peace Initiative* (BL press, 2012), (with Y. Ganel)

Iran: the Day After simulation (POPDM 2011), (with L. Terris and I. Hackman),

Blank Check or Marching Orders? Public Opinion and the Presidential Use of Force. In H. Starr (ed.) *Crossing Boundaries* (with D. Brule), 2006.

Being Bin Laden: Utilizing Applied Decision Analysis to Explain and Forecast Terrorists' Decisions. In A. Pedahzur (ed), *Root Causes of Suicide Terrorism*. Taylor and Francis (with D. Brule and T. J. Chatagnier), 2006.

The Method-of-Analysis Problem in International Relations. In A. Mintz and B. M. Russett (eds.), *New Directions for International Relations: Confronting the Method-of-Analysis Problem*. Lexington Books, 2005.

The Contribution of Experiments to International Relations. In A. Mintz and S. Redd (eds.) *Methods and Approaches to Foreign Policy Analysis*. (with E. Yang) (forthcoming).

E-Government in Israel and Western Democracies. In U. Reichman and D. Nachmias (eds). *Israel: the Next Five Decades* 2006.

Are Leaders Susceptible to Negative Political Information? An Experimental Study of High Ranking Military Officers. In A. Mintz and B. Russett (eds.) *New Directions for International Relations: Confronting the Method-of-Analysis Problem*. Lexington Books, 2005.

Experiments and Simulations. In Z. Maoz et al (eds.). *Multiple Paths to Knowledge: Methodology in Conflict Management and Conflict Resolution*. Lexington, 2004.

Integrating the “Rational” and “Cognitive” in Foreign Policy Decision Making. In A. Mintz (ed.) *Integrating Cognitive and Rational Theories of Foreign Policy Decision Making*. St. Martin’s/Palgrave, 2002.

Theory Integration in Foreign Policy Analysis: Directions for Future Research. In A. Mintz (ed.) *Integrating Cognitive and Rational Theories of Foreign Policy Decision Making*, 2002.

A Prospect Based Analysis of War Termination. In B. Mor and F. Harvey (eds.) *Conflict Escalation and Termination* (with N. Geva), Macmillan, 1998.

Foreign Policy Decision Making: Bridging the Gap Between the Cognitive Psychology and Rational Actor Schools. In N. Geva and A. Mintz (eds.) *Decision Making on War and Peace: The Cognitive-Rational Debate*. Boulder, CO: Lynne Rienner Publishers, 1997.

Decision Making on War and Peace: Challenges for Future Research. In N. Geva and A. Mintz (eds.) *Decision Making on War and Peace: The Cognitive-Rational Debate*. Boulder, CO: Lynne Rienner Publishers, 1997 (with N. Geva and S. Redd).

The Poliheuristic Theory of Foreign Policy Decision Making. In N. Geva and A. Mintz (eds.) *Decision Making on War and Peace: The Cognitive-Rational Debate*. Boulder, CO: Lynne Rienner Publishers, 1997(with N. Geva).

Marketing the Peace Process in the Middle East: The Effectiveness of Thematic and Evaluative Framing in Jordan and Israel. In M. Chatterji, J. Fontanel and A. Hattori (eds.) *Arms Spending, Development and Security* 1996 (with N. Geva and A. Astorino). Armament and Development: An Empirical Assessment of the Impact of Military Spending on Economic Growth in Developing Countries. In M. Chatterji (ed.)

*The Economics of International Security: Essays in Honor of Jan Tinbergen* 1994 (with R. Stevenson).

The Dual Economy and Arab-Israeli Use of Force. In S. Chan and A. Mintz (eds.) *Defense, Welfare and Growth*. London: Routledge, 1992 (with Bruce M. Russett).

Defense Spending and Economic Performance: A Disaggregated Analysis. In S. Chan and A. Mintz (eds.) *Defense, Welfare and Growth*. London: Routledge, 1992 (with C. Huang and U. Heo)

Political Economy and National Security. In A. Mintz (ed.) *The Political Economy of Military Spending in the United States*. London: Routledge, 1992.

Electoral Cycles and Defense Spending: An Analysis of Quarterly Data. In A. Ross (ed.) *The Political Economy of Defense*. Greenwood Press, 1991 (with M.D. Ward)

Defense Spending in Israel. In T. Sandler (ed.) *The Economics of Defense Spending: An International Survey*. London: Routledge, 1990 (with S. Bichler and M.D. Ward)

Supplier’s Control and Recipient’s Autonomy: The Case of Israel. In C.I. Moon et al (eds.) *The Dilemma of Third World Defense Industries*. Boulder, CO: Westview Press, 1988 (with G. Steinberg)

Distributional Patterns of Regional Interactions: A Test of the Poisson Process as a Null Model. In C. Cioffi-Revilla, R. L Merritt and D.A. Zinnes (eds.) *Communications and Interactions in World Politics*. Sage Publishers, 1987 (with P.A. Schrodt).

A Formal Model of Defense Budgeting in Israel. In M.D. Ward (ed.) *Theories, Models and Simulations in International Relations*. Boulder, CO: Westview press, 1985



## **06.GRANTS:**

Numerous grants and fellowships from the National Science Foundation, Gilman Foundation, the Ford Foundation, the Jerusalem Foundation, the Merriam Lab, NDU, University of Maryland, Cubic Applications, the Academy for Telecommunications and Advanced Learning Technology, Northwestern University

## **CONFERENCE ORGANIZER:**

---

Chairman of the Herzliya Conference, 2014 and 2015

Co-chair of two “Four Tribes” symposia, with the blessing of the President of Israel (Rivlin), IDC, 2015-2016

Chair, Conference on the Arab Peace Initiative, IDC, 2014-2015

Organizer, host, and co-chair of the Annual Meeting of the International Society of Political Psychology (ISPP), July 2013, IDC-Herzliya

Co-organizer of an international conference on Behavioral Decision Making, IDC, 2014

Organizer of the Lauder School workshop series in advances methodologies, 2012

Chair of the Harvard-IDC symposium in Political Decision Making and Political Psychology, 2011-2013

Co-chair of the IDC-Columbia University Dialogue on Framing, Decision Making and Negotiation 2012

Co-chair (with Stanford professors Judy Goldstein and Ken Schultz) of a conference Security in Changing Times, January 2013

Co-organizer of an international conference on Behavioral Decision Making, Lauder School, 2011

Co-organizer (with L. Terris) of a conference on New Directions for International Relations, IDC, 2009

Organizer of a Symposium on Decision Making in the Second War in Lebanon, IDC, 2006

Organizer of a Symposium on the Winograd Report, IDC, 2007

Co-organizer (with D. Nachmias) of a symposium on E-Government in Israel, 2007

Co-organizer (with Bruce Russett) of a conference on New Directions for International Relations, at Yale University, February 2003, funded by the Gilman Foundation.

Co-organizer (with Shaul Mishal) of symposia on New Directions in Research on Global Terrorism, Tel Aviv University 2003, 2004

Co-organizer (with T. Clifton Morgan) of the annual meeting of the Peace Science Society International, Houston, TX 2004

Host, Annual Winter Institute on Decision Theory, Texas A&M University, 1995-2005

Host, Graduate Student Conference in International Relations (in cooperation with The James Baker Institute at Rice University), 1997-2003

Program Chair for Foreign Policy Analysis, Annual Meeting of the International Studies Association, 1997

Co-organizer of the conference, The Internet as an Agent of Global Change, October 1996

Program Chair, Conference on Political Economy of Peace and War in the Middle East, University of Haifa, Israel, 1995 (Nobel Laureate professor Kenneth Arrow, keynote speaker).  
Organizer, Workshop in Economics of National Security, University of Haifa, Israel, 1993  
Program Chair, Conference on Civil-Military Relations in Israel, Hebrew University, 1985  
Coordinator, International Relations Study Group, Northwestern University, 1981

## TEACHING INTEREST:

---

Decision Making; Political Psychology, Methodology, Advanced Research Seminar

## REFERENCES:

---

*Four former presidents of the International Studies Association:*

Prof. Bruce M. Russett (Yale)

Prof. Bruce Bueno de Mesquita (Stanford and NYU)

Prof. Margaret Hermann (Syracuse)

Prof. Jack Levy (Rutgers)