The workshop in political decision making has a theoretical component and a practical one. The theoretical part of the course focuses on models of decision making (rational actor, prospect theory, poliheuristic theory, bureaucratic politics, organizational politics, the cybernetic theory of decision, groupthink, and polythink), biases in decision making, the decision environment, and domestic, international and psychological influences on political decision making. The practical component of the workshop demonstrates how to utilize the Decision Board platform (decisionboard.org) for process tracing of political and economic decisions, trends and events, voting decisions, and as a Decision Support System.

**Schedule**

12/12-Tuesday 17:30-21:00 C109  
19/12-Tuesday 17:30-21:00 A107  
26/12-Tuesday 17:30-21:00 A107  
2/1 -Tuesday 17:30-21:00 C.B02  
9/1 -Tuesday 17:30-21:00 A107  
16/1-Tuesday 17:30-21:00 A107

To familiarize the student with essentials of decision making and with computerized process tracing

**A. Essentials of Decision Making**

Who makes political decisions?  
Types of decisions  
Information processing characteristics  
Applied Decision Analysis (ADA)  
Groupthink, Polythink, and Con-Div  
Decision rules
Comparing and contrasting models of decision making

- Rational actor/Expected Utility model
- Prospect Theory
- Cybernetic Theory
- Poliheuristic Theory
- Bureaucratic Politics
- Organizational Politics
- Biases and heuristics in decision making
- Foreign policy decisions

Influences on national security and foreign policy decision

**B. The use of Decision Board (DB) for research, training, and teaching**

- Computerized process tracing
- Detecting biases in decision making using DB
- DB and Applied Decision Analysis
- DB as a Decision Support System

**C. Guidance in writing your final paper**

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**במנהزة צוות הקורס**

Active participation: 10%
Computer exercise: 20%
Research proposal: 70%

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**شبיעת קבלת מzerbai**

בתואם מرؤתי מיל רמי בר צבי
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**شبיעת קבלת מตนוגל**

גא דעה
Ggaldor@gmail.com - בתואם מראשת בנייל

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**_reading Assignments:**

7. Mintz, Alex. The Decision to Attack Iraq: A Non-compensatory Theory of Decision


15. Kertzer, Joshua D. and Dustin Tingley. Political Psychology in International Relations: Beyond the Paradigms (2018)

**Recommended:**

כותרת, דני, קולו המדינית של האישים, תל אביב: מודן, 2012 (כתבו בדורה מקוה)

דייקסונ, א. וילברט, ב. תורת פעילות מדינית, תל אביב: מכון, 2006


